



**Sankofa Travel™ Network inc.**

\*A division of The Sankofa Network, Inc.  
Atlanta, GA, USA 1-877-726-5632/info@sankofatravel.net

## CAPABILITY STATEMENT

### Core Competencies:

- ❖ Our core business is providing expert domestic and global travel planning and management services to business, research organizations and professionals. We streamline and handle complex international airline routings, pricing and multiple billing sources so that our clients focus on their purpose for traveling while we execute the details.
- ❖ We specialize in providing the tools needed to analyze spend, control costs, develop travel policy and create accurate reporting to comply with all of your travel objectives. We manage travel vendor consolidation to maximize value and through our global affiliations offer low negotiated rates and access worldwide.
- ❖ Our *Sankofa Travel Airfare Guarantee* policy ensures we match or beat any available published airfare on date of purchase. A dedicated international rate construction management team ensures best available international airfares and routings are offered for every itinerary. Continued monitoring after purchase to check for opportunities for additional savings with no fee reissues for maximum value.
- ❖ Sankofa Travel is a Certified Minority Business Enterprise (MBE) with the ability to serve as the Managed Service Provider (MSP) or open to partnering and teaming with prime contractors to fulfill international and executive travel needs.
- ❖ Our management team has 75+ combined years of professional travel industry experience as managers and thought leaders. This team provides daily oversight as well as constant innovation in planning and execution to maximum benefit for every Sankofa Travel client.

### Corporate Data:

- ❖ MBE Certificate# AT11-0074 (Georgia Minority Supplier Development Council)
- ❖ DUNS Registered #788624646 (CCR Listed)
- ❖ NAICS Codes: 561510 (Travel Agency) 561599 (Travel & Reservation Services)
  - 561520 (Tour Operations) and 812990 (Concierge Services)

### Past Performance:

*Emory University*  
*Partners for Int'l Development*  
*American College Nurse-Midwives*  
*Georgia National Guard*

### Differentiation:

- ❖ Innovator of **Sankofa Travel Concierge Services™** unique in the travel industry, we provide a single point of contact for travelers throughout entire itinerary. This includes 24/7 availability for any required enroute urgent or emergency changes needed. Our travelers are always supported by agents familiar with every detail of their itinerary and more importantly knowing who they are and their specific travel requirements and needs. Our proprietary travel profile is the most complete and detailed in the industry and is securely maintained and encrypted to maximize traveler data information
- ❖ Access to *all* major Global Distribution Systems (GDS), online booking engines and proprietary software to ensure widest and most current global availability and pricing.
- ❖ Multiple quality control systems from pre-trip through post-trip to ensure traveler security, 24/7 monitoring of booked itineraries. We review all plans and follow-up documentation to ensure compliance with travel policy, regulations and stringent audit requirements for every confirmed itinerary.
- ❖ Expert management of complex regulations and travel policies for sponsored, grant, and government funded international travel. This includes preparation of mandated documentation and reporting for compliance and vendor negotiations to maximize cost savings to organization and value to travelers.

### Contact Information:

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